

Work Smarter, Not Harder

How Modern Spend Management Is Transforming Small
Business Finance





Introduction

Velocity1 is an IT services organization built to help businesses move forward with confidence and clarity.

Built on RJ Young's 70-year legacy of excellence, our focus is on partnership, not transactions, and to serve as a trusted advisor that aligns technology with real business goals.

Our tech-driven teams deliver modern solutions in managed IT, cybersecurity, expense automation, business communications, and physical security.

Cybersecurity



Abnormal



Physical Security



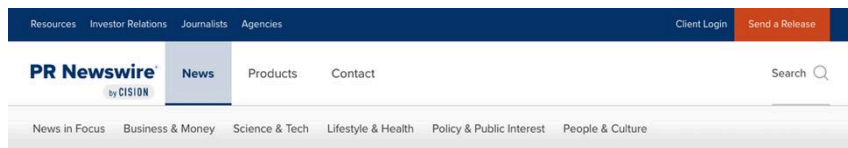
Cloud Communications



Expense Automation



We're a proud Ramp Partner, and exclusive reseller.



Ramp Expands Public Sector Offerings with Ramp for Public Sector; Announces Partnerships with Carahsoft, OMNIA Partners, and Velocity1



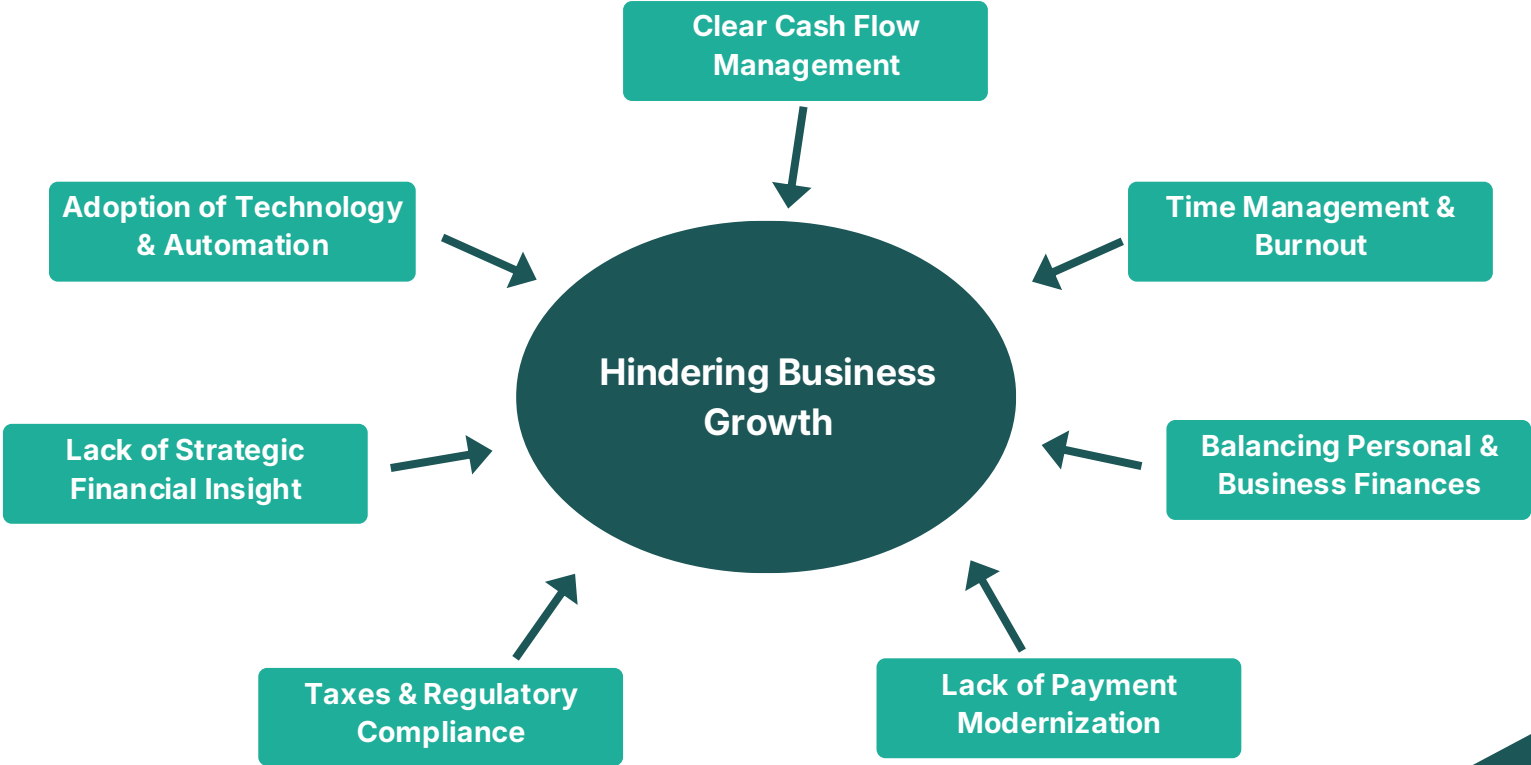
NEWS PROVIDED BY
Ramp →
Mar 05, 2026, 09:00 ET

SHARE THIS ARTICLE



NEW YORK, March 5, 2026 /PRNewswire/ -- [Ramp](#), the leading financial operations platform, announced the expansion of its public sector offerings with [Ramp for Public Sector](#), designed to bring real-time visibility and compliance to state and local governments, and public institutions such as K-12 and higher education. Ramp also announced partnerships with [Carahsoft Technology Corp.](#), [OMNIA Partners](#), and [Velocity1](#), enabling public sector organizations to purchase Ramp more easily through trusted contract vehicles, distribution channels, and value-added resellers.

Common Pain Points for SMB

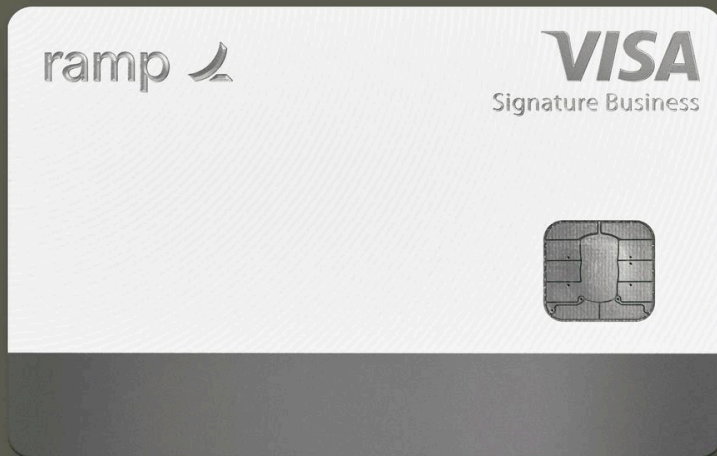


Common platforms work... but do they enable growth and eliminate busy work?



It's time to choose
GROWTH!

ramp 



\$63.23



¥8973.3

My Ramp 



Cards



Physical Card 

\$424.23

\$500 / Month



UPS

Auto-coding...

\$331

All

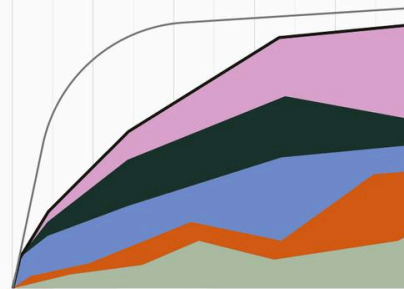
 Cards

 Reimbursements

 ACH

\$2.0m

\$1.0m



Leah

Reimbursed

Meet Ramp



A small business corporate card that does the heavy lifting.

Get more than just a card - Ramp's business credit card for small businesses saves time, earns cash back, and automates the busywork you hate.

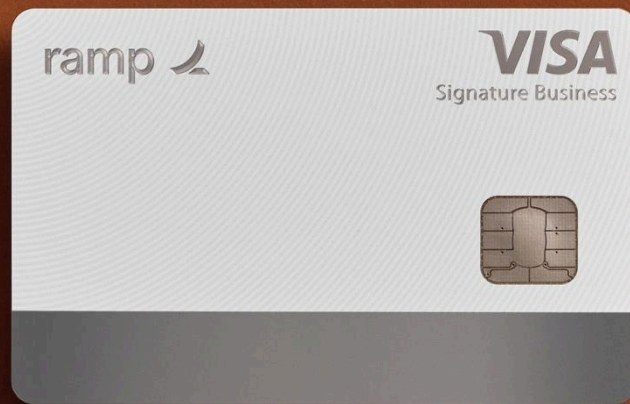


Automatically generated receipts.

200+ Integrations to apps you already use.



Automatically prevent out-of-policy spend.



Centralize your spend in one intuitive platform.

Travel



Turn travel policies into guardrails everyone on the team will follow.



Expense management



Automate expense management with Ramp's corporate card, reimbursements, and more.

Vendor management



Track all your vendor data and discover pricing insights in one convenient place.

Procurement



Upgrades the entire procure-to-pay process, eliminates approval bottlenecks, and prevents out-of-policy spend before it happens.

Accounts payable



Automates your entire accounts payable workflow to record, approve, and pay every bill without any data entry or repetitive tasks.

Ramp is built for building, not busywork.



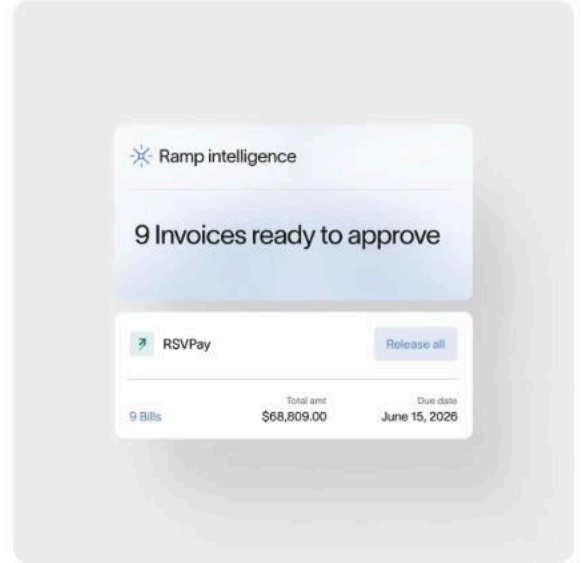
Your money, working harder

Open and manage your first bank account through Ramp. Earn up to 2%¹ APY on your business account*. Pair it with an investment account* for up to 4.05%² YTM.



Never chase another receipt

Set AI-powered rules for vendors, categories, and spend limits. Ramp's AI captures receipts, fills in memos, and auto-categorizes spend.



A month of AP done in minutes

Process bills, auto-code OCR, and manage cash flow 2.4x faster than legacy software. Pay any vendor, anywhere in the world, by card, ACH, or wire.

Why Ramp stands out for scaling businesses

Ramp has been named a Leader in the IDC MarketScape: Worldwide AI-Enabled Travel and Expense Applications for Midmarket 2025 Vendor Assessment.

The IDC MarketScape recognized Ramp for, in its words:



Card-centric spend control

"The tight integration between Ramp's corporate cards and expense management software enables proactive control over spending at the point of transaction, with customizable rules and limits."

AI-powered insights

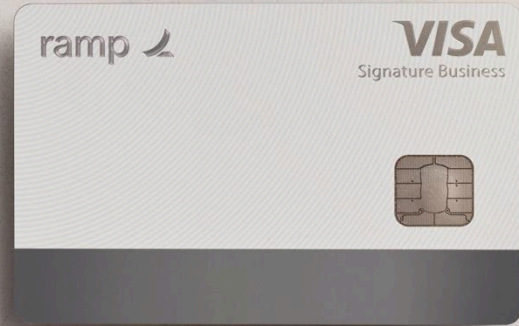
"Ramp leverages artificial intelligence to analyze spending patterns and provide actionable recommendations for cost optimization and vendor management. This proactive approach can bring significant savings for businesses."

Streamlined user experience

"The platform is designed with a modern and intuitive interface, making it easy for employees to manage their spending and for finance teams to gain clear visibility and control. This can drive user adoption and efficiency."



**Power at a price
that's right for your
business.**



Ramp | Free for all users

Control spend, automate payments, and close the books faster for greater financial health on the ultimate platform.

Everything in Ramp:

- ✓ Unlimited cards and users
- ✓ Automated expenses
- ✓ Manage vendors and pay bills
- ✓ Accounting software sync
- ✓ Real-time saving insights

Ramp ^{PLUS} | \$12 per user/month + \$5,000 annual platform fee

Powerful spend controls, advanced automation, and deeper integrations to help you scale globally and manage your finance operations from end to end.

Everything in Ramp, plus:

- ✓ Advanced controls and users
- ✓ Workflow builder
- ✓ International and multi-entity support
- ✓ Direct integrations with NetSuite, Sage Intacct, and more
- ✓ Procurement automation and PO management

Ramp Enterprise | Contact sales

All the security, compliance, and flexibility global enterprises need to automate deployment at scale.

Everything in Ramp Plus, and:

- ✓ Custom implementation
- ✓ Dedicated account manager
- ✓ Enhanced auditing and data governance
- ✓ Premium support